

# AUSTRALIAN AUTO MANUFACTURING IS BACK

Manufactured Local. Exporting Global.







# Supporting Australia's Energy and Telecommunications Infrastructure Since 1991

Designed, Engineered and Manufactured in  
Australia. Family owned. Global Operations.

Founded by the Korganow family, XL Bodies has grown in to one of Australia's largest automotive manufacturing companies. Supplying Governments, Military and Corporations through out the world.





# Our Core Strengths



## DESIGN AND ENGINEERING FOR CUSTOM BODIES

Having completed over 300+ Service body configurations, we are experts in custom design and engineering for any light service vehicle across many industries and use cases.



## AUTOMATION AND MANUFACTURING EXCELLENCE

From our advanced machinery, to our proprietary ERP and state of the art facilities with large storage capacity, we are adopting best Industry 4.0 practices.



## INDUSTRY PARTNERSHIPS AND GLOBAL RECOGNITION

Certified across a range of practices from ISO 9001:2015 Quality Management Systems to official status as a Ford Qualified Vehicle Modifier.



# Established Partners



We have partnered with Ford for over 25 years and we were one of the first to attain Ford QVM in Australia



XL is proud to be a Gold Tier 1 exclusive supplier of the award winning Isuzu Servicepack Range.



XL has always insisted on locally manufactured BlueScope Steel as our first option in available raw materials.



Developing new guidelines for Advanced Manufacturing training



MONASH  
University

Wind tunnel testing to evaluate and improve on wind drag coefficient.



Nearly three decades of continuous evolution in their fleet program.



# Our Supply Chain Strengths



From Industry Partnerships with Ford and Isuzu, to accreditations and supplier relationships for over 20 years, we pride ourselves on our advanced machinery and supply chain processes.



**salvagnini**





# Leading the Industry for Employment Incentives

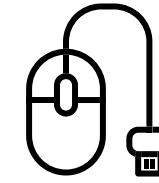
- Introduced the 4 Day Work Week in 2020 and has never looked back!
- With 75+ staff and growing. We'll continue providing stable, high paying jobs to Australians.





# Industry 4.0 Ready

XL leverages integrated IoT and ERP systems along with sophisticated programming for enhanced process monitoring and optimization



## STATE OF THE ART ERP & CAD

Our five Computer Aided Design workstations allow us to create and evaluate many different options fast and efficiently. Our proprietary ERP System gives us complete control and overview to our processes.



## ENHANCED TRACEABILITY

Through the integration of the Internet of Things (IoT) and DMR codes, we achieve real-time part tracking and quality control. This empowers us to monitor production processes with unparalleled precision, ensuring consistent quality and product excellence in all our operations.



# Commitment to Automation Excellence

**Customisation at Scale:** Our state of the art Salvignini laser cutting and folding machines enable the customization of service bodies without significantly increasing production time or costs, allowing for a wide range of products tailored to different customer requirements en masse.

**Safety and Quality Improvement:** Automation and Robotisation reduces the risk of human error and workplace injuries, ensuring products are built to the highest safety and quality standards.





# WHEN SIZE MATTERS, WE HAVE YOU COVERED



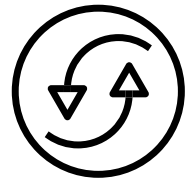
Not only do we have 75+ staff and 20,000m<sup>2</sup> of capacity for secure fleet storage, our improved measured performance across DIFOT means faster turnarounds for large scale projects. Our commitment to best practices and production capabilities is one of the reasons we are trusted by Ford as one of the few Ford Qualified Vehicle Modifiers in Australia.





# Environmental Responsibility

At XL we've been adapting our processes to minimise adverse impacts.



Over 95% of our manufactured products are recyclable and we work to reduce our environmental footprint through:

- Bulk recycling of material
- Reducing energy consumption (including installing 30kw solar panels)
- Minimising paper wastage
- Considering the environmental impact of any new tools and machinery







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# Working for Communities

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We've built units for the Rural Fire Brigades Association Queensland and other humanitarian and non-profit groups, including Medecins Sans Frontieres and the Red Cross.

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# CLIENTS

Working with some of Australia's largest organisations across a range of industries.





# Defence Capabilities

Having contracted with the US Army, XL Bodies are seeking to expand its Military Manufacturing.



## US MILITARY

Our equipment has been used by US forces on the ground in Afghanistan and Iraq. We worked directly with TACOM, the logistics and procurement arm of the US Military.

## MOBILE MAINTENANCE TRUCKS FOR ADVERSE ENVIRONMENTS

XL specialises in mobile maintenance trucks (MMT), and are resilient in adverse climates and inhospitable terrain.

## CUSTOM DESIGNS

We have built fully fitted service bodies on Toyota Land Cruisers and Ford Rangers, as well as a variety of other truck models. We can additionally fit the vehicles with tools, air compressors, generators, welders and hand tools, as well as label them in multiple languages for international workforces.



# Global Exports



From Land Cruisers for Rio Tinto operations in Mongolia to US Army war wagons in Afghanistan, at XL Service Bodies we continue to expand our international export markets.



# Upskilling for the Automation Future

XL Service Bodies strives to ensure employees are industry experts in the latest technologies.

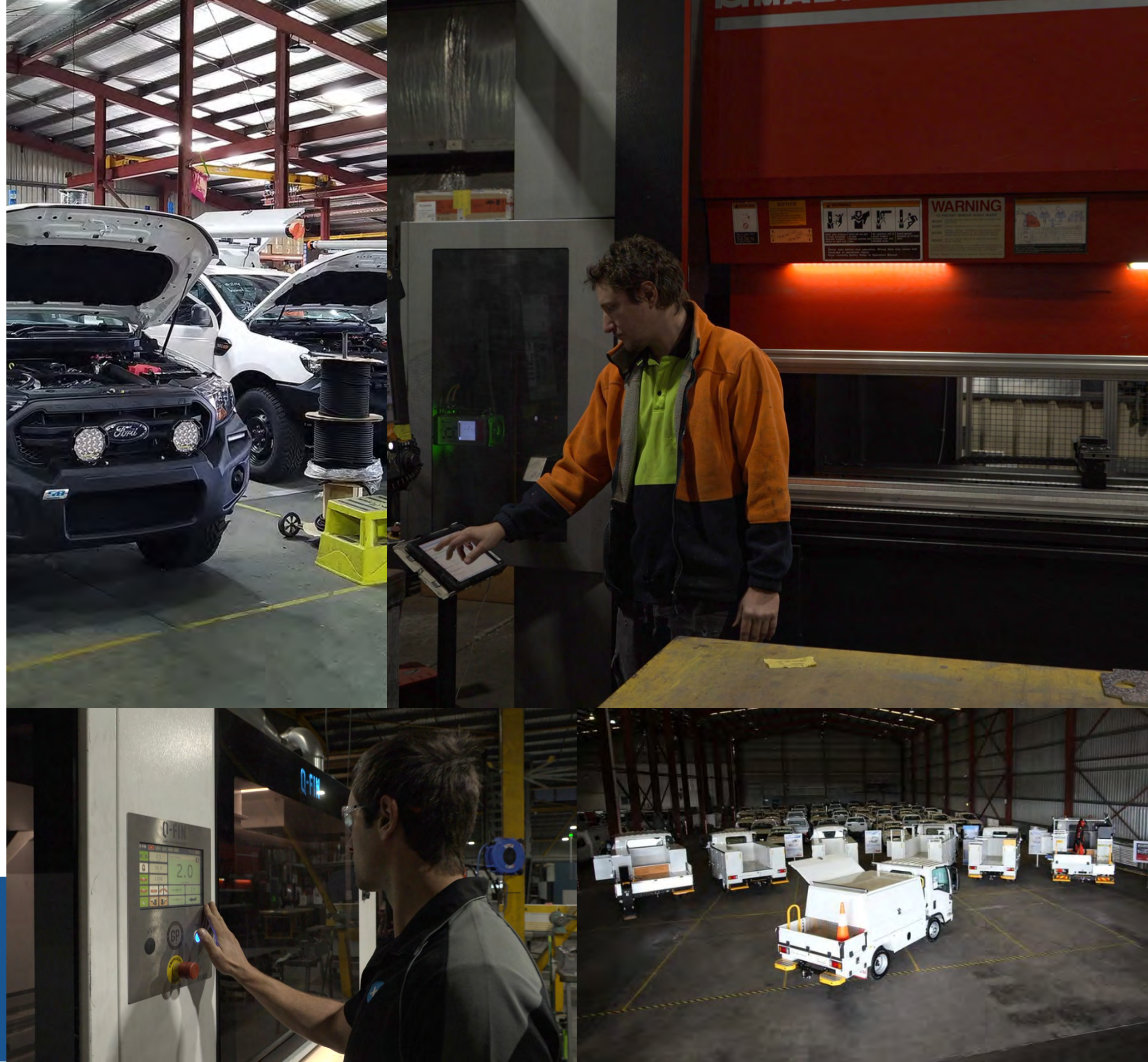
As manufacturing moves further towards automation and robotisation we look to upskill our workforce with hands on training with the latest tools and machinery, plus insights from leading industry experts to ensure a highly competent workforce of technicians and engineers, instead of relying on manual labor.





# EXPANSION OF WORKFORCE

On our current growth trajectory XL aims to be on track for the creation of 30 new skilled jobs for Queenslanders in the next 2 years, eventuating in a staff headcount of over 100 total.





# Public-Private Initiatives



## ESTABLISHMENT OF AUTOMATION TRAINING CENTRE

With assistance from key industry players and public-private partnerships, XL aims to create a National Centre for Automotive Manufacturing. Combining advanced industry guided training, cutting edge research and direct employment pathways to advance the national economic interest and bolster the Australian manufacturing sector to global competitiveness.



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